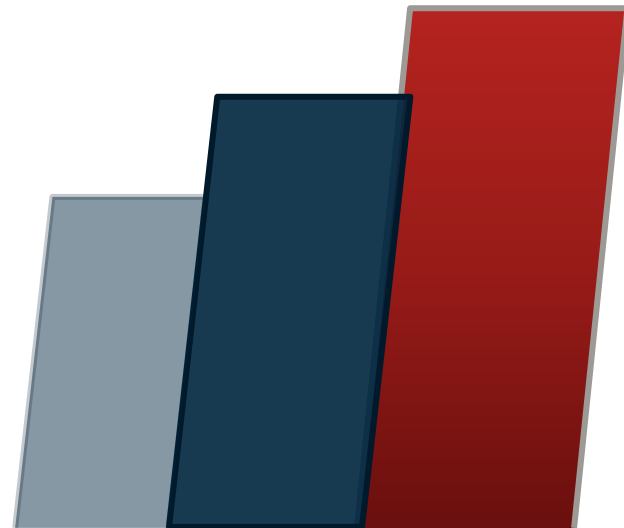




**BUSINESS
PROFESSIONALS**
of AMERICA
Giving Purpose to Potential

National Board of Trustees Regular Meeting Minutes March 21, 2023

Our mission at Business Professionals of America is to develop and empower student leaders to discover their passion and change the world by creating unmatched opportunities in learning, professional growth and service.





National Board of Trustees
Regular Meeting Minutes
March 21, 2023

Call to Order

Meeting was called to order at 8:02 p.m. EST by Board chair Paxton Cavin.

Roll Call & Determination of Quorum

Secretary Deb Schwager conducted roll call with members present:

| | | | |
|-----------------|------------------|-------------------|--------------|
| Devin Alexander | Angie Benson | Amy Hollingsworth | Deb Schwager |
| Kevin Benjamin | Paxton Cavin | Engen Sundberg | |
| Dianne Carroll | Breezy Gutierrez | Andrea Sutherland | |

Absent: Jannette Barreto - Dr. Brenda Jacobsen proxy Dianne Carrol
Ex Officio Steven Mitchell – D'Schon are in Washington DC

Quorum was established.

Welcome

Board Chair welcomed all to the meeting.

Agenda

Angie Benson motioned to accept agenda as presented Kevin Benjamin seconded. No discussion or objections. A verbal vote was taken with 10-yes 0-no. Accepted as Presented

Approval of Minutes

Kevin moved a motion to approve January and February Angie second moved to approve no discussion or objections. Verbal vote taken with 10-yes 0-no. Accepted as presented

Programs Committee Report

Dianne presented the programs committee recommendations for the five following awards:

Kevin Point of order-when coming out of committee we don't need to vote independently can vote on them as one.

- Review Professional awards for 2023 the item.
 - Outstanding Service Award
 - Renee Davidson
 - Hall of Fame
 - Melanie Tomaski
 - Advisor of the year
 - Janie Sanchez
 - Emerging Advisor of the Year
 - Kathleen Herrig
 - Emerging Professional of the year
 - Jacob Taylor

Dianne motioned if there were no objections to approve all of recommendations from the committee Devin seconded. Verbal vote taken 10-Yes 0-no. Motion passes as presented.

New Business

Paxton reported on the Judge report we now have 34 judges, we will still be sending out more emails to the stakeholders. So please keep sending out your inquiries for judges. Kevin made the statement that he hasn't received an email so maybe many of them that haven't either. Can we have this linked on the website. Paxton will let Steven know about putting this on the website Paxton will check on the email list. If it comes from us directly is better than a mass email. Devon asked if could be linked on the website.

Andrea stated that we all need to be on the same page when contacting the past alumni and stakeholders. National office would like to get more industry involved. Amy suggested that we have Tim send out any social media to each chapter to use collectively so that we are all on the same page.

We would like to get an update on all the judges needed, exhibitors and where we are at for everything dealing with NLC.

Code of Regulations

Andrea stated that recruiting Alumni members at NLC- this really isn't possible as our year doesn't end until August 31st.—Since we don't have dual membership we need to stay inline with our Code of Regulations.

Kevin discussed dual membership there isn't a way to do that until after August.

Angie shared that In the past we just got the information then sent them an email in August. Angie asked who on staff is pushing this agenda.

Andrea replied that its generally coming from staff. Devin stated that past practice this isn't possible with Finance as they don't have time to add anything else or is feasible at NLC.

Amy asked about the finances with dues and money collected. Staff can't tell a division what they have to do this and felt that staff is over stepping.

Angie stated we should only be collecting data. They can't collect dues and not deposit it.

Kevin stated that Ric wouldn't want to collect 1 or 100 dues and hold cash on hand this would be a nightmare. Kevin also stated that he doesn't like the idea that a staff member is trying to control a division.

Paxton will talk with Steven on this matter so it is clarified since we don't know any specifics.

Finance

Devin shared the latest treasure report. We are spending more for NLC, there is a huge increase but increase in other areas to offset. Devin will talk with Ric more on the budget. Income is slowing down in membership but starting to gear up with NLC income. Devin is trying to set up a meeting with Ric in the next week to see where we are at right now more in detail. Communication expense – this on website so our margin has decrease to \$38,000. All of the information will be available in board effect. This report is as of January 31. Kevin asked about Delta there is a \$50,000 on advertising then a \$10,000 Delta on contributions an sponsors, which our net development cost is higher and our net development should directly related to advertising and sponsorship increases. So where are the discrepancies coming from? Devin stated that sent that in an email to Ric and will be connecting with him later this week to address this. He'll have a better response later. Kevin hoping this is a investment for the future to get it back on the backend. The larger part is the website and the market place for NLC. Paxton suggested we will keep this on our radar.

Amy asked about a plan for Steven's evaluations? Paxton said she will be on this as we don't want to have a new board doing this as they haven't worked with them, Kevin as about contract auto renewal. Amy stated thought it was a 2-year contract. Paxton will keep everyone updated on this.

NBAC

Kevin updated that they are very active and that we are submitting an amendment to restructuring how NBAC representative starting 2025.

Amy asked about the corporate packet if it is ready yet Paxton stated it will be sent out shortly. Paxton updated that the nomination committee reported there is at least one for each open board position.

Angie moved to adjourn Kevin seconded. Move to adjourn at 8:46 pm.

Submitted by
Deb Schwager
BOT Secretary
March 21, 2023