



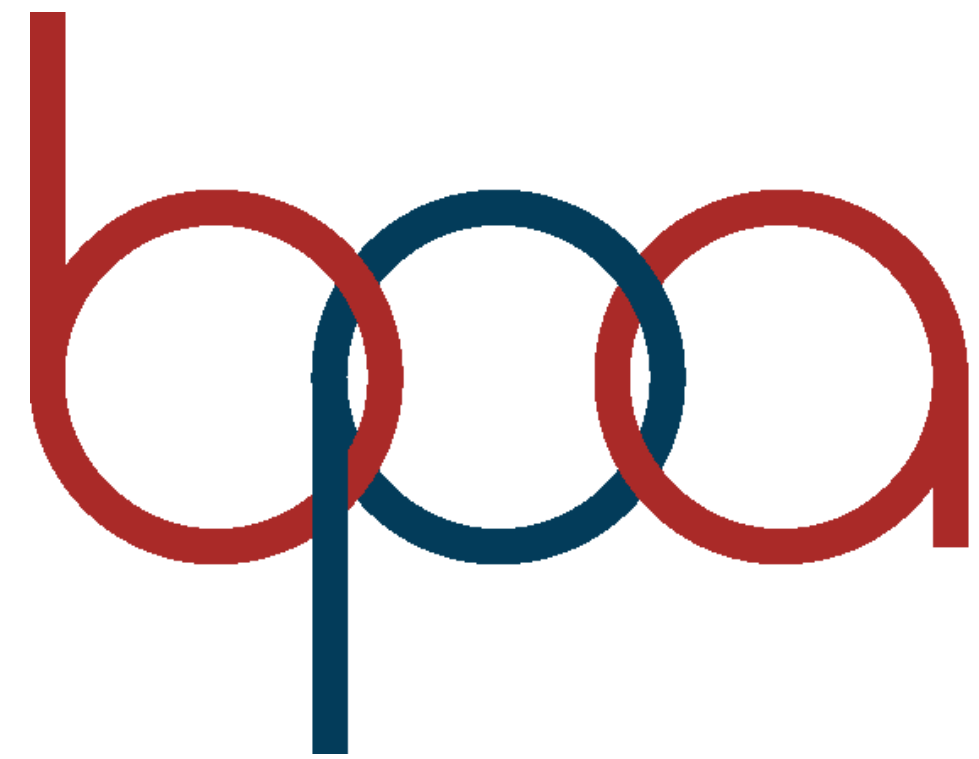
**BUSINESS  
PROFESSIONALS  
of AMERICA**

---

**Virtual Events/National Showcase Webinar**

**Thursday September 26, 2019**





**Giving Purpose  
to Potential**

# **Business Professionals of America Virtual Events / National Showcase Overview**

**Patrick Schultz**

Director of Technology Integration

# Overview

- **Section 1: Overview of Presentation**
- **Section 2: National Virtual Events**
- **Section 3: National Virtual Events Registration & Fees**
- **Section 4: Virtual Event Deadlines**
- **Section 5: Virtual Event Guidelines**
- **Section 6: Process of Competing, Assessments, & Judging**
- **Section 7: Review of Virtual Event Policies**
- **Section 8: Virtual Event Awards at NLC**
- **Section 9: National Showcase**
- **Section 10: National Showcase Business Panel**
- **Section 11: Contact Information / Q&A**

# National Virtual Events

Event Number	Contest Name	Area
V01	Virtual Multimedia and Promotion Individual	Digital Communication & Design (DCD) Management Information Systems (MIS)
V02	Virtual Multimedia and Promotion Team	Digital Communication & Design (DCD) Management Information Systems (MIS)
V03	Software Engineering Team	Management Information Systems (MIS)
V04	Web Application Team	Digital Communication & Design (DCD) Management Information Systems (MIS)
V05	Mobile Applications	Management Information Systems (MIS)
V06	Promotional Photography	Digital Communication & Design (DCD) Management Information Systems (MIS)
V07	Cybersecurity/Digital Forensics	Business Administration (BA) Finance Management Information Systems (MIS)
V08	Start-up Enterprise Team	Business Administration (BA) Finance Management Information Systems (MIS) Management, Marketing, & Communication (MMC)
V09	Financial Portfolio Management Team (PILOT)	Finance



# Virtual Event Registration

## Secondary, Post-secondary, Middle Level

- Advisors register members for the event using the Membership Registration System, accessible at

<http://www.bpa.org/membership/regsystem>

**Deadline to Register:**  
**November 1, 2019 11:59PM EST**

- Step 1: [Enter/View Your Members \(0 Members\)](#)
- Step 2: [Enter/View Demographic Information](#)
- Step 3: [Support BPA by "Adding a Buck" to your registration!](#)
- Step 4: [Virtual Event Registration](#)
- Step 5: [Prepare/View Invoice](#)
- Step 6: Virtual Event Names
- Step 7: **Print Chapter Charter Certificate** (will be activated once payment is received)
- Step 8: **Print Membership Cards** (will be activated once payment is received)

#### Resources/Other Options:

- [Torch Awards](#)
- [Name Spelling Correction Request](#)
- [BPA National W9 Tax Form](#)
- [Credit Card Authorization Form](#)
- [Local Chapter Handbook \(2019-2020\)](#)

#### Video Tutorials

- [Entering Your Members Manually](#)
- [Bulk Importing Members from CSV File](#)
- [Importing Your Members from the Previous Membership Year](#)
- [Registering Members in Virtual Events](#)

# Virtual Event Registration Fees

Event Number	Contest Name	Registration Fee
V01	Virtual Multimedia and Promotion Individual	\$10 per individual contestant
V02	Virtual Multimedia and Promotion Team	\$20 per team of contestants
V03	Software Engineering Team	\$20 per team of contestants
V04	Web Application Team	\$20 per team of contestants
V05	Mobile Applications	\$10 per individual contestant
V06	Promotional Photography	\$10 per individual contestant
V07	Cybersecurity/Digital Forensics	\$10 per individual contestant
V08	Start-up Enterprise Team	\$20 per team of contestants
V09	Financial Portfolio Management Team	\$20 per team of contestants



# Virtual Event Deadlines

Event	Deadline
Virtual Event Registration	November 1, 2019 11:59PM EST
Virtual Event Project Submission	January 15, 2020 11:59PM EST
Virtual Event Virtual Presentation Scheduling	February 8, 2020
Virtual Event Virtual Presentations	February 8 – 28, 2020
Virtual Event Top 10 Announced	March 1, 2020 11:59PM EST

# Virtual Event Guidelines

Secondary, Post-secondary, Middle Level

<https://bpa.org/students/compete/competitive-event-listing/#virtual>

- National Only Events
- Located in the First Section of the WSAP
- Eligibility
  - Any Business Professionals of America student member may enter the events
  - There are no restrictions on the number of entries per chapter or per state
  - A team event will consist of 2-4 members
- All Divisions compete against each other



# Virtual Event Judging Process

## Preliminary Round (Technical Judging)

- Judged using the Technical Rubric in the WSAP
- Randomly Assigned into Sections

## Presentation Round (Virtual Presentation Judging)

## Advancement to NLC

- The combined scores (presentation and technical) will determine the top ten (10) competitors that will advance to NLC.

## Final NLC Rankings

- An additional technical scoring of the top ten (10) will be used to determine the final rankings.

# Virtual Event Assessment Methods – Technical Scoring

## Secondary, Post-secondary, Middle Level

**(V02) Virtual Multimedia and Promotion Team  
Scoring Rubric/Rating Sheet**

Judge Number \_\_\_\_\_ Contestant Number \_\_\_\_\_

Team Violated the Copyright and/or Fair Use Guidelines	<input type="checkbox"/> Yes ( <i>Disqualification</i> )	<input type="checkbox"/> No
If yes, please stop scoring and provide a brief reason for the <i>disqualification</i> below:		

Items to Evaluate	Below Average	Average	Good	Excellent	Points Awarded
<b>Production Layout</b>					
Visual organization is easily understood	1-5	6-10	11-15	16-20	
Aesthetic use of colors and fonts	1-5	6-10	11-15	16-20	
Consistent format	1-5	6-10	11-15	16-20	
<b>Graphics/Media Use</b>					
Enhances assigned topic	1-5	6-10	11-15	16-20	
Creativity	1-5	6-10	11-15	16-20	
Originality of graphics	1-5	6-10	11-15	16-20	
Effective use of innovative technology (may include animations)	1-5	6-10	11-15	16-20	
Use of transitions and continuity must exist in the production.	1-5	6-10	11-15	16-20	
<b>Content</b>					
Depth of research	1-5	6-10	11-15	16-20	
Aligns to topic	1-5	6-10	11-15	16-20	
Effectiveness	1-5	6-10	11-15	16-20	
Supports task and influences audience	1-5	6-10	11-15	16-20	
<b>Grammar, Spelling, Punctuation, and Usage</b>	0 (3+ errors)	5 (2 errors)	10 (1 error)	15 (0 errors)	
<b>TECHNICAL SCORE (255 points maximum)</b>					

Business Professionals of America Workplace Skills Assessment Program  
Material contained in this publication may be reproduced for member and/or event use only.  
September 1, 2017 Page | 44

- Must Follow Virtual Event Guidelines in the WSAP
- Events are Pre-submitted (<http://www.bpa.org/submit>)
- Each Contest has a Specific Topic or Prompt
- Judged using the Technical Rubric in the WSAP



# Virtual Event Policy on Sections

## Secondary, Post-secondary, Middle Level

- Number of Sections Determine How Many Competitors will Advance to Presentation Round
  - 5 Sections and higher – Top 2 from each section advance
  - 4 Sections – Top 3 from each section advance
  - 3 Sections – Top 4 from each section advance
  - 2 Sections – Top 5 from each section advance

# Virtual Event Assessment Methods – Virtual Presentations

## Secondary, Post-secondary, Middle Level

- Teams who qualify will be contacted to reserve a time for a videoconference presentation
- The dates and times of the presentations will be announced via email
- The presentations will be reserved online using a scheduling system
- Virtual Presentation via
  - Skype, Hangouts, Zoom

### (V05) Mobile Applications (ML | S | PS)

Judge Number \_\_\_\_\_ Contestant Number \_\_\_\_\_

#### Presentation Scoring Rubric

	Below Average	Average	Good	Excellent	Points Awarded
<b>PRESENTATION POINTS</b>					
Ability to explain development/design process	1-5	6-10	11-15	16-20	
Ability to demonstrate how the application works through the use of the User Interface	1-5	6-10	11-15	16-20	
Ability to explain the logical design of application and design patterns used	1-5	6-10	11-15	16-20	
Ability to explain the code structures that retrieve locations via GPS services and contacts via proximity	1-5	6-10	11-15	16-20	
Ability to explain the code structures that allow for additional functionality (ranking system, friend request, comments, chat/call functionality, open in browser, etc.)	1-5	6-10	11-15	16-20	
Offered clear and direct responses to interview questions	1-5	6-10	11-15	16-20	
Grammar, Spelling, Punctuation, and Usage	1-5	6-10	11-15	16-20	
Presentation quality/style	1-5	6-10	11-15	16-20	
<b>TOTAL PRESENTATION POINTS (160 points maximum)</b>					

SPECIFICATION POINTS: All points or none per item are awarded per item.		Points Awarded
Equipment set-up lasted no more than three (3) minutes	5	
Presentation lasted no more than ten (10) minutes	10	
<b>TOTAL SPECIFICATION POINTS (15 points maximum)</b>		

**TOTAL MAXIMUM POINTS = 545**

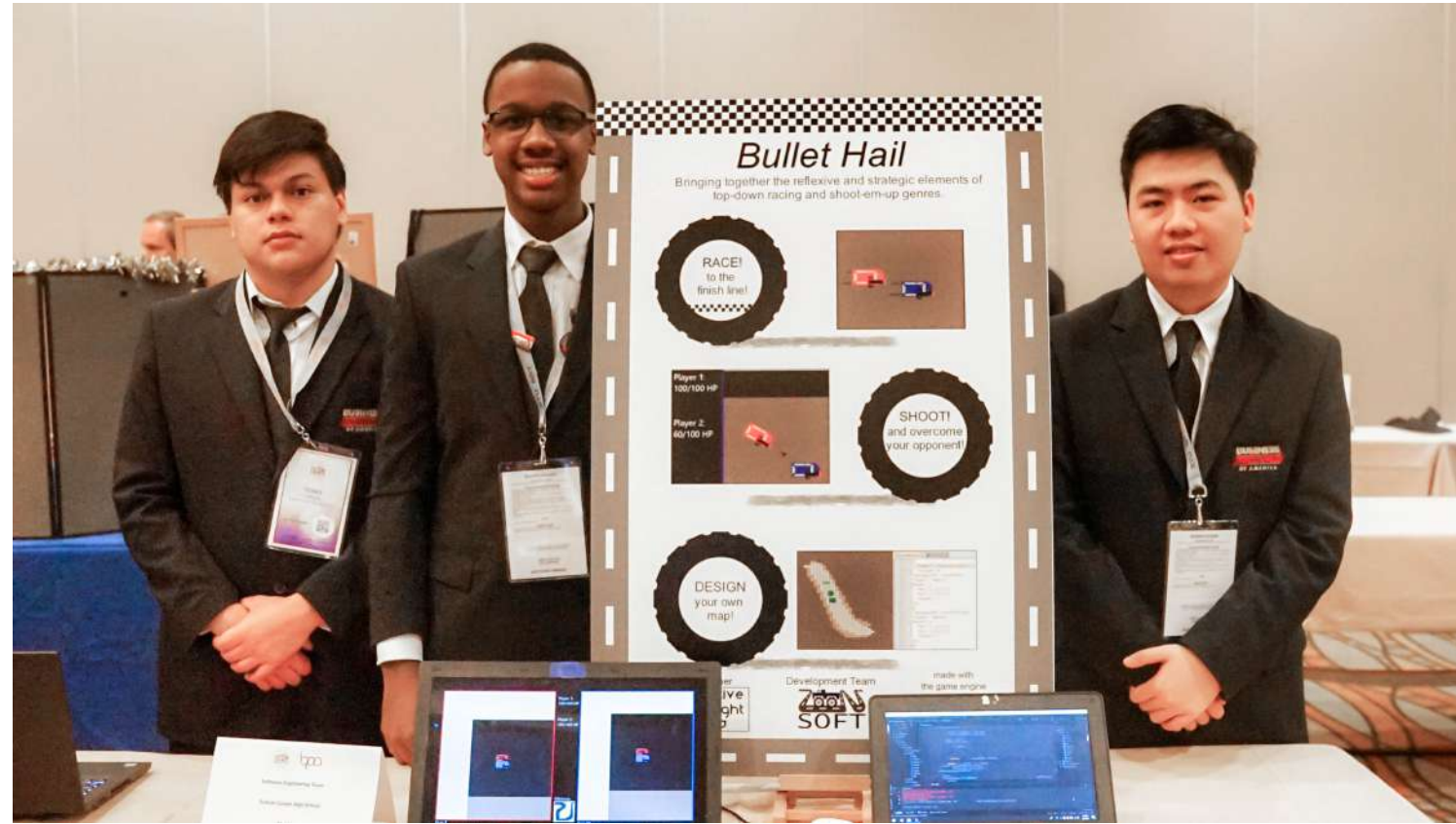


# National Awards

- All Top Ten (10) attendees for each Virtual Event will be called on stage.
- The top three (3) places for each event will receive a plaque on stage.

# The National Showcase

<https://bpa.org/nlc/virtual-competitions-and-nlc-national-showcase/>



- Opportunity to see all of the top Virtual Projects
- The Top Ten (10) competitors are invited to attend and present their project at NLC.
- Additional details provided prior to the NLC.
- Internet is not provided, Power is provided.





# The National Showcase – Best in Show Award

- During the National Showcase competitors will be scored based on a number of criteria to determine the “Best in Show” in each of the Virtual Competitions.
- The “Best in Show winners” will be recognized at a presentation during the National Virtual Showcase.
- It is separate from the individual virtual events and will not affect the pre-judged contests results.
- Internet is not provided, Power is provided.

Best in Show Rubric					
Virtual Event:		Competitor(s) Member #			
Evaluation Item	Not Demonstrated	Does Not Meet Expectations	Meets Expectations	Exceeds Expectations	Points Earned
<b>Booth</b>					
Content – names, logos, and graphic are appropriate for a school-related function	0	1 - 7	8 - 14	15 - 20	
Required elements: <ul style="list-style-type: none"> <li>• Company name (if applicable)</li> <li>• Logo (if applicable)</li> <li>• Product Information (if applicable)</li> <li>• Design features and booth components do not extend beyond the booth space and drape height.</li> </ul>					
Presentation: <ul style="list-style-type: none"> <li>• Booth area is neat and clean.</li> <li>• Attention-grabbing</li> <li>• Efficient use of resources.</li> </ul>	0	1 - 7	8 - 14	15 - 20	
Effective use of promotional materials, such as: <ul style="list-style-type: none"> <li>• Flyers, Brochures, Banners, etc.</li> <li>• Sample Merchandise</li> <li>• Technology (computers, mobile devices, etc.)</li> </ul>	0	1 - 7	8 - 14	15 - 20	
<b>Professionalism</b>					
Competitor(s) are available for the entire time.	0			10	
Competitor(s) are professional and courteous to conference attendees	0	1 - 7	8 - 14	15 - 20	
Exhibit Hall attendees are encouraged to visit booth.	0	1 - 7	8 - 14	15 - 20	
<b>Communication</b>					
Clearly explains project to conference attendees	0	1 - 7	8 - 14	15 - 20	
Correctly answers conference attendee question	0	1 - 7	8 - 14	15 - 20	
<b>Disqualifications</b>					
<ul style="list-style-type: none"> <li>• Booth materials outside of booth area (including height)</li> <li>• Inappropriate images or media</li> <li>• Copyright violations of any kind (per BPA copyright rules)</li> </ul>	Violation <input type="checkbox"/> Yes <input type="checkbox"/> No Notes Regarding Violation:				
<b>Final Score (150 max)</b>					

# National Showcase Business Panel

- Business professionals from multiple areas of industry
  - Google, HP, Precision Exams, AICPA, Cybis Interactive
- Business professionals share personal experiences
- Students will ask questions of panelists
- Opportunity for professional networking and guidance
- Real-world national and international business leader perspectives
- Open to all Conference Attendees





# Points of Contact – Q&A



Patrick Schultz  
Director of Technology Integration  
Virtual Events Administrator  
Email: [pschultz@bpa.org](mailto:pschultz@bpa.org)  
Phone: (614) 407-7482



Amber McNew  
Director of Education  
Email: [amcnew@bpa.org](mailto:amcnew@bpa.org)  
Phone: (614) 407-7481

[www.bpa.org](http://www.bpa.org)





**BUSINESS  
PROFESSIONALS  
of AMERICA**

---

**THANK YOU!**